

25 January 2021

Bruce Lehmann

SkyCool Pty Ltd PO Box 1667 Hornsby NSW 2077

Dear Bruce

I write to you to express our thanks and satisfaction on the completion of the application of the SkyCool product.

As discussed in the initial evaluation of the project, we were aiming to provide better protection for our finished wines in warehouse storage through the reduction in maximum internal temperatures. Further investigation indicated probable benefits of reduced demand for air conditioning and more efficient operation of wine chiller units. This summer we have several days of high temperatures and we are pleased with the results so far. We have recorded significantly lower temperatures than previously in our warehouse and winery, and in the public areas of cellar door. In the warehouse we have already reduced air conditioner usage by over 50%. As summer progresses, we look forward to continuing to see the long-term benefits in power savings and the consequent environmental benefits. We will measure in more detail over time to fully capture the improvements in the work environment.

We acknowledge too that our project presented some challenges in access and application due to the number of smaller buildings being treated and the pitch of some of the roofs. Also being an older facility some specific attention to detail was required to maximise the effectiveness of the product, but also to meet the aesthetic requirements for a building highly visible to the public.

In working through the project and dealing with issues as they arose, all SkyCool staff have proved to be most accommodating, friendly, and professional in their approach.

We have no hesitation in recommending SkyCool to other wineries which may be considering ways to cool winery storage and work areas as well as public areas.

Sincerely,

Jane Campbell

**Managing Director** 

